

# nervecentre

## Senior Nurse Consultant (Midlands-based)

Nervecentre Software Ltd is a UK based organisation developing and delivering a Next Generation EPR for the global healthcare market that this will improve patient safety and provide clinical staff with access to real-time information. Some of the largest Trusts in the UK are amongst our Customers.

We are looking for a clinician to join the team to help develop and grow the business. This is predominantly a Trusts-facing role, helping to drive sales and to support the delivery of Nervecentre solutions, and develop and maintain strong customer relationships

Nervecentre Software has two key Trusts priorities: that our customer service and reputation remains excellent, and that the value Trusts derive from our products is substantial. The successful candidate will help to deliver upon these priorities through a relentless focus upon quality, a depth of knowledge of hospital processes and priorities, and strong communication and people management skills.

Nervecentre development is clinically led and an acute up to date knowledge of current processes within the NHS / UK health market is essential. The core role will involve building relationships at hospitals across the UK and occasionally internationally as a shared responsibility within the clinical team. This incorporates educating, training and informing Trusts of the benefits of Nervecentre, working with the Customer to establish potential areas of improvement within their trusts, and helping to deliver upon the benefits they have identified.

We require the successful applicant to be living in the **Midlands area**

There will be a significant need to travel to Trusts premises across your area and the UK when required.

This is a unique opportunity to join a fast-growing organisation, in a clinical position reporting to the Clinical Consultant Team Lead.

We offer a rewarding working environment, with strong opportunities to learn new skills, and a competitive salary.

### **Job Profile**

- Work with trusts to identify and document clinical process improvements based upon use of mobile and digital technology.
- Providing training and support to Trusts using Nervecentre's modules or Full EPR
- Acting as a point of contact for Trusts for all clinical training and queries.
- Building loyal relationships with Trusts based on a reliable and trustworthy service.
- Visiting various sites throughout the working day/week.
- Working as part of a supportive team.
- In due course taking responsibility for mentoring new team members and sharing clinical knowledge with other teams within the company

## **Qualifications & Experience**

- Recent nursing experience within the acute NHS environment (within last year).
- Current and valid Nursing Registration with evidence of revalidation if appropriate.
- Management experience at ward, directorate or corporate level (desired).
- Recent experience of involvement in the deployment of an EPR (desired).
- Clear and confident communication skills in order to deliver presentations, product demonstrations and provide customer training.
- Outgoing, positive, and comfortable training and presenting to all levels of Health Care Professionals
- Passionate about healthcare and improving safety. Experienced to promote the improvement of working practices.
- Experience with project management, service improvement and/or change management.
- Strong documentation experience (and able to provide evidence of this at interview).
- Well organised and self-motivated to work and deliver high standards.
- Comfortable and capable when learning new IT software programmes and technology (full training provided).
- A supportive team player who is reliable, responsible and flexible.
- Be able to demonstrate an ability to work independently to resolve problems and devise creative solutions
- Be willing to work in a fast paced and challenging environment to achieve the project goals
- Willing and able to travel regularly to Trusts sites.
- Fluent in English (written and verbal) second language desirable.
- Full UK driving licence (car owner).
- Knowledgeable about current NHS pressures, drivers and policy. Including NICE guidance.
- Demonstrations at potential new sales opportunities , formal tender responses including Tender response ( with appropriate Training)
- Undertake CSO (clinical safety officer) training and hold responsibility to contribute to clinical safety processes.

## **Additional Responsibilities include but are not limited to**

- Assist in building the Nervecentre organisation and brand by activities such as training, case studies, presentations, seminars, and exhibitions
- The individual should have an aptitude and motivation to help to identify and drive cost reduction and optimisation of healthcare operations such as reduction in length of stay, care pathway design and implementation etc., as well as being willing to lead clinical discussions and challenge existing practises.

The Head Office of Nervecentre is based near Reading. This role is home-based with requirements to travel daily to Trusts premises. Working hours are 37.5 hours per week with the need to work longer hours as required to accommodate travel needs and meet Trusts requirements.